

# Matas Group is looking for a commercial Head of Space Management

Frist:

Tiltrædelse:

As soon as possible

Lokation:

Rørmosvej 1, 3450, Allerød

***Matas Group is looking for a commercial 'Head of Space Management' to evolve and optimize the space performance across the Nordic.***

Do you want to join the largest and most ambitious beauty retailer in the Nordics? Then join Matas Group, which consists of 500 stores and 4 strong web shops across the Matas and Kicks banners and across all the 4 Nordic markets.

Over the past years, Matas Group has undergone a radical transformation. Matas Group is today a fully integrated omnichannel company with more than 25% of revenue in the pure digital channels. Matas Group strives to constantly create even better and innovative user experiences both online and in the stores. Specifically for space management and Floor Planning our ambition is to step-change our assortment rotation frequency in stores to be on point with trends and making the customer journey more exciting and ever changing. On-top we want to adopt a more localized approach to assortment setting customized to each country and store location.

As 'Head of Space Management' you will be leading a team of 4 Space Managers working across the Matas and Kicks banners. You will report to the 'Group Head of Floor Planning & Space management'. The Team is part of the Commercial Excellence department - a strong Nordic team of approximately 40 people including also Assortment Analytics; Pricing, Promotion & Data analysis; and Master Data.

The position is based in Allerød, north of Copenhagen. In your daily work, you will have a wide network across the Matas & Kicks banners and collaborate across different teams and departments within the organization. Our commercial ambitions are high, aiming to "Win the Nordics" by increasing number of stores as well leveraging assortment to our customers.

In this role you will be responsible for driving the transformation journey within space management incl. defining the new group operating model for space management. This also includes implementing new streamlined processes, and underlying systems leveraging automations/AI to support our commercial ambitions.

## **Your main responsibilities:**

- **Operational Development:** Own and develop the strategic and operational space management processes across the two banners, Matas and Kicks, including understanding supplier and category requirements.

- **Process ownership and system integration:** Lead the assortment and space process, ensuring timely delivery from all involved parties, from product introduction to planogram implementation. Continuously improve ways of working and ensuring implementation and integration of new systems.

- **Consumer Navigation:** Understand how consumers navigate each category and develop micro space guidelines and key principles for creating best-in-class planograms, including CDT and blocking rules.

- **Planogram Development:** Develop planograms for all categories within planned space change windows.

- **Evaluation and Optimization:** Evaluate micro space changes and optimize approach and principles accordingly.

- **Project Management:** Drive strategic or operational projects within micro space.

- **Team Management:** Lead and develop a team of four Space Managers in Sweden and Denmark and collaborate closely with Floor Planning and ensure alignment towards Assortment Analytics, Category, and Logistics teams

## **Your profile and background:**

- 8-10+ years of experience in FMCG, Retail, within Space Management or related fields.

- A keen eye for process optimization and driving major processes, ensuring efficiency and continuously adjusting and fine-tuning processes.

- Strong analytical skills, adept at analyzing large datasets, and driving implementation to achieve proven results.

- Excellent communication skills with the ability to simplify and convey complex concepts effortlessly.

- Great collaboration abilities, being a sound team player with the ability to engage stakeholders at all levels.

- A proven team leader with a proactive approach to building a best-in-class Micro Space team.

## **What's in it for you?**

Here at Matas Group, our purpose is ...**for beautiful lives**, being your true companion throughout all stages of life. We are guided by our 3 core values: Results, Relations, &You and you'll find that you are welcomed as the person you are, supporting you on your personal and professional journey and together we create the best place to grow.

Your day-to-day benefits include:

- Flexible working hours with the possibility of working from home or from our office in Købmagergade, Copenhagen.

- A culture based on collaboration, an open mindset and the willingness to challenge status quo.

- Opportunities for professional and personal development.
- Opportunity to work at a Nordic level across four Nordic markets

**Do you want to learn more?**

If you have questions or would like to know more about this position, please contact Group Head of Floor Planning and Space Management, Kristina Præstbro Nielsen at [kristina.nielsen@matasgroup.com](mailto:kristina.nielsen@matasgroup.com)

If this job sounds appealing, please send your resume by clicking "Apply".

We look forward to hearing from you.