

Matas Group is looking for an Indirect Procurement Manager – Digital and Tech

Over recent years, Matas Group has undergone a significant transformation, reshaping the capabilities we seek in future talent. Today, we operate as a fully integrated omnichannel retailer, with over 25% of our revenue generated through pure digital channels. Looking ahead, we are committed to delivering even more innovative and seamless customer experiences — both within each channel and across the entire journey. At the same time, we aim to strengthen both our top and bottom line by unlocking synergies across the Matas Group and driving smarter, more connected ways of working.

Indirect Procurement is a new area of focus for Matas Group

Matas Group is standing up an Indirect Procurement team which will span across all the indirect spend areas and the creation of this team is a key part of our strategy to “Win the Nordics”. As Procurement Manager for Digital & Tech, you will be the business partner for the Digital & Tech area and be a key part of managing the related spend across all channels. This role is pivotal in ensuring that digital investments deliver maximum value, resilience, and innovation while aligning with the company’s strategic objectives. You will act as a trusted advisor to stakeholders, balancing cost efficiency, risk management, and long-term supplier partnerships.

Your main responsibilities

- Develop and implement category strategies for the Digital & Tech spend together with the Digital & Tech leadership for spend areas including IT hardware, software, SaaS, license management, cloud, and digital services
- Draft, negotiate, and govern complex technology agreements, ensuring compliance with legal, regulatory, and cybersecurity requirements.
- Partner with Digital & Tech leaders to translate technical needs into clear commercial terms and align procurement with technology roadmaps.
- Manage supplier relationships through driving quarterly QBRs with strategic suppliers and measure performance, ensuring delivery against SLAs and continuous improvement.
- Drive cost savings initiatives across Matas and Kicks and the subsidiaries through exploring best practices and group synergies.
- Partner with Digital & Tech to drive total cost of ownership analysis and optimize spend.
- Ensure adherence to contractual compliance, ESG, and risk management standards.
- Provide market insights, benchmarking, and innovation scouting to support decision-making.
- Track and report savings, value creation, and stakeholder satisfaction KPIs while fostering continuous improvement and innovation in digital supplier relationships.
- Be part of the Indirect Procurement management team and part of driving strategic initiatives such as implementing E-sourcing tools, shaping AI in procurement and driving procurement excellence.
- Some travel to be expected across the Nordics

Your profile:

- 5 years proven experience within Digital & Tech. Ideally within a procurement function or similar and in retail or FMCG.
- Knowledge of IT procurement, SaaS licensing, cloud services, and cybersecurity requirements
- Team player who is humble, hungry and smart.
- Strong stakeholder management skills — ability to influence senior leaders and cross-functional teams.
- Advanced negotiation and contract management skills and experience in working with AI tools.
- Analytical mindset — spend analysis, ROI evaluation, and supplier performance tracking.
- Experience with procurement systems and contract lifecycle tools is a plus.
- Fluent in English. Knowledge of Danish and Swedish a distinct advantage.

Why the role matters?

A Procurement Business Partner for Digital & Tech operates at the intersection of efficiency, brand, growth, and measurable value. The role goes far beyond savings — it contributes to Digital & Tech spend being managed strategically, tracked rigorously, and driven by outcomes. As one of the largest indirect spend categories in retail, spanning both Capex and Opex, Digital & Tech requires a structured procurement approach to secure transparency, consistency, and maximum impact across the Matas Group.

What's in it for you?

Here at Matas Group, our purpose is **...for beautiful lives**, being your true companion throughout all stages of life. We are guided by our 3 core values: Results, Relations, &You and you'll find that you are welcomed as the person you are, supporting you on your personal and professional journey and together we create the best place to grow.

Main place of work will be our HQ in Allerød with some travel to our offices and suppliers across the Nordics to be expected.

Your day-to-day benefits include:

- An exciting role in a growing company
- Flexible working hours with the possibility of working from home or from our office in Købmagergade, Copenhagen.
- A culture based on collaboration, an open mindset and the willingness to challenge status quo.
- Opportunities for professional and personal development.

Do you find this opportunity interesting?

If this job sounds appealing, please send your resume by clicking "Apply".

We look forward to hearing from you.